

## Message Text

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PAGE 01 CAIRO 03826 021238Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 INT-05 SP-02 USIA-06 AID-05  
EB-08 NSC-05 TRSE-00 SS-15 STR-07 OMB-01 CEA-01  
AGRE-00 CIAE-00 COME-00 FRB-03 INR-07 NSAE-00  
XMB-02 OPIC-03 LAB-04 SIL-01 L-03 H-01 PA-01  
PRS-01 /104 W

-----004465 030433Z /62

R 021231Z FEB 78  
FM AMEMBASSY CAIRO  
TO SECSTATE WASHDC 5079  
INFO AMCONSUL ALEXANDRIA  
AMEMBASSY BERLIN  
AMEMBASSY MOSCOW  
AMEMBASSY PRAGUE  
AMEMBASSY WARSAW

C O N F I D E N T I A L CAIRO 03826

E. O. 11652: GDS  
TAGS: EEWT, ECON, ETRD  
SUBJ: POLISH COMMERCIAL COUNSELLOR'S COMMENTS ON SOVIET-  
- GOE TRADE PROTOCOL NEGOTIATIONS

REF: (A) CAIRO 3367 (NOTAL), (B) 77 CAIRO 23105 (NOTAL)

1. DURING DISCUSSION WITH ECONOFF JANUARY 31, POLISH  
COMMERCIAL COUNSELLOR DESCRIBED GOE/USSR TRADE PROTOCOL  
NEGOTIATIONS AS "DEADLOCKED" AND EXPRESSED DOUBT ON  
ACCURACY OF LOCAL PRESS REPORT INDICATING RUSSIANS HAVE  
AGREED TO PROTOCOL COMMODITY LIST (REFTEL A). ALTHOUGH  
GOE AND SOVIET EMBASSY STILL DISCUSSING PROBLEM, SERIOUS  
NEGOTIATIONS WILL REQUIRE PRESENCE OF "HIGH LEVEL"  
SOVIET DELEGATION IN CAIRO OR EQUIVALENT GOE DELEGATION  
IN MOSCOW. SOVIET EMBASSY, ACCORDING SOURCE, DOES NOT  
HAVE AUTHORITY TO AGREE TO COMMODITY LIST, ESPECIALLY  
IF COTTON EXCLUDED.

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2. DESPITE STALEMATE OF PROTOCOL TALKS, SOVIETS APPARENTLY  
ARE NOT USING COKING COAL SHIPMENTS TO GOE AS BARGAINING  
POINT (SEE REF B). ACCORDING COUNSELLOR, SOVIETS ARE  
CONTINUING TO SHIP COKING COAL TO GOE AT OR NEAR 1977  
LEVELS, DESPITE ABSENCE OF 1978 TRADE PROTOCOL. HE SAID  
IN CONFIDENCE HE HAS APPLIED TO WARSAW FOR PERMISSION TO

OFFER ADDITIONAL 200,000 TONS OF POLISH COKING COAL TO  
GOE DURING NEXT BIDDING SEASON (TO BEGIN IN APRIL 1978).  
SOVIETS ARE AWARE OF HIS PROPOSAL BUT HAVE NOT EXPRESSED  
ANY OBJECTIONS SO FAR. MATTHEWS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, NEGOTIATIONS, DIPLOMATIC PROTOCOL  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CAIRO03826  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780051-0206  
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**Line Count:** 66  
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**Litigation History:**  
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**Message ID:** bb736dcd-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 CAIRO 3367, 77 CAIRO 23105  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09 jun 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3434295  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POLISH COMMERCIAL COUNSELLOR'S COMMENTS ON SOVIET- - GOE TRADE PROTOCOL NEGOTIATIONS  
**TAGS:** EEWT, ECON, ETRD, EG, UR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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